



Kumar Kartikeya Prakash

Partner

One World Center
10th & 13th Floors, Tower 1C
841 Senapati Bapat Marg
Mumbai 400 013
India

T: +91 22 6636 5000
F: +91 22 6636 5050
E: kartikeya.prakash@khaitanco.com

Practices:

Corporate & Commercial

Venture Capital & New Age
Business

Education:

B.B.A., LL.B., Symbiosis Law
School, Pune (2011)

Professional Affiliation:

Bar Council of Maharashtra & Goa

Kartikeya Prakash is a Partner in the Corporate and Commercial practice group in the Mumbai office. He specialises in venture capital and new age investments.

Kartikeya has advised several clients on fund raises, private equity and venture capital investments, exits, corporate restructurings, strategic alliances/JVs and advisory on all aspects of Indian corporate and foreign investment laws.

Kartikeya also seconded with Mishcon de Reya at their London office as a member of their corporate and commercial practice group.

Representative Matters:

Strategic and Private Equity Transactions

- **The Phoenix Mills Limited** on setting up a retail-led mixed-use platform with Canada Pension Plan Investment Board vide investment in Island Star Mall Developers Private Limited, Bangalore;
- **Piramal Enterprises Limited** on setting up a renewable energy-focused infrastructure investment trust with Canada Pension Plan Investment Board;
- **Ascendas-Singbridge** on: (i) development of certain commercial real estate assets in Hyderabad with Phoenix Group, Hyderabad, and (ii) acquisition of HiTec City 2 SEZ (a special economic zone for IT/ITeS) from Phoenix Group, Hyderabad;
- **The Abraaj Group** on acquisition of Quality Care India Limited (Care Hospitals) from Advent International and other shareholders;
- **JPMorgan Chase Bank N A** on acquisition of a minority stake in the Clearing Corporation of India Limited from State Bank of India;
- **True North** on several of its investments /divestments including in:
 - (i) Atria Convergence Technologies Limited; dba 'ACT'
 - (ii) Syngene International Limited;
 - (iii) Trivitron Healthcare Private Limited;
 - (iv) Manipal Health Enterprises Private Limited;



- (v) Music Broadcast Private Limited; dba 'Radio City 91.1 FM';
 - (vi) deGustibus Hospitality Private Limited; dba 'Indigo Restaurants';
 - (vii) ISS HiCare Private Limited; dba 'Hicare'; and
 - (viii) Amalgam Speciality Foods (India) Private Limited; dba 'Keya Seasonings'.
- **Metropolis Healthcare Limited** on: (i) listing of its shares to facilitate exit for existing investors including Carlyle Group; and (ii) acquisition of the business of Sanjeevani Pathology Laboratory;
 - **Welspun Group** on the divestment in its steel plates and coils division to JSW Group;
 - **Flemingo International Limited** on the proposed divestment of certain business to a well know international strategic investor;
 - **Autodesk Inc.** on its acquisition of Pype Technologies Private Limited;
 - **Firstsource Solutions Limited** on transfer its domestic BPO business to Vertex Customer Management India Private Limited;
 - **Dhunseri Tea & Industries Limited** on: (i) acquisition of A.M. Henderson and Sons Limited, Malawi, engaged in tea plantation; and (ii) sale of its tea brands to Tata Group; and
 - **Dentsu Aegis Group** in acquisition of majority stake in Milestone Brandcom Private Limited.

Tech and Emerging Businesses

- **Family offices of Pidilite Group** on investment in e-commerce platform Pepperfry.com;
- **Family offices of RPSG Group** on investment in data analytics company Peel Works;
- **Family offices of RPSG Group** on investment in AI based news app "Editorji";
- **Insight Venture Partners and Drilling Info, Inc** on the global acquisition of 1Derrick Ltd;
- **Insight Venture Partners** on its investment in ChargeBee Inc (SaaS Co);
- **Lightbox Ventures and Lightbox Expansion Fund** on multiple rounds of investments in (i) furniture leasing e-platform Furlenco and (ii) online marketplace Droom;
- **Melorra.com**, an online jewellery store on its proposed fund raise;
- **Symphony Asia Holdings Pte Ltd** on its proposed investments in online jewellery store Melorra.com;
- **Jafco Asia**, a Singapore based venture fund, on its investment in Uable Pte. Ltd;



**KHAITAN
&CO**

Advocates since 1911

- **Online furniture leasing platform Furlenco** on raising venture debts from Northern Arc, Innoven and Trifecta;
- **RBML**, a joint venture between Reliance Group and British Petroleum, on its electric vehicle catering division; in particular, setting up charging stations, battery swap facilities and related collaborations;
- **Reliance Group** on launching their mobile wallet, "Jio Money";
- **Euronet India** on launching pre-paid instruments for Google and iTunes;
- **Evolvence India Fund II Ltd** on acquisition of a minority stake in Suryoday Microfinance Limited from Aavishkaar Goodwell Group; and
- **Indifi Technologies Private Limited** on acquisition of Riveira Investors Private Limited, a NBFC.

Others

- **Several international law firms** (such as *Willkie, Skadden, MoFo, Debevoise, Slaughter, Eversheds and Mishcon*) and their clients on the queries relating to investments in India and regulatory framework on fintech, payment systems and emerging technologies and India leg of cross border transactions; and
- General advisory to various clients including **Apax Partners, Under Armour, AIG, Aspen Tech, DIC Japan, Aditya Birla Group, EIH Limited, Infosys, Reliance Group, Rosy Blue, RP-Sanjeev Goenka Group, Swiss Re, Vikram Solar Group, Welspun Group**, etc.

Recognitions and Accomplishments:

Asialaw 2021 recognises Kartikeya as being "Very clear in terms of advice, practical and not pedantic. Knowledgeable and responsive."